

The logo for SOLID POWER, featuring the words "SOLID" and "POWER" stacked vertically in white, uppercase, sans-serif font, enclosed within a green-to-blue gradient hexagonal shape.

SOLID
POWER

SO Fuel Cell AND SOLIDpower

Jan-Willem Tolkamp

Business development manager

SOLIDpower GmbH





ENERGY IS OUR PACE
OF PROGRESS

TABLE OF CONTENT

1

ABOUT US

- History
- Location
- Production Plant
- References
- BlueGEN BG-15

2

SOFC

- Principle
- Advantages
- Market Potential

3

NEXT STEPS

- Future Products
- Future Projects

1

• ABOUT US

History

Location

Production Plant

References

BlueGEN BG-15

OUR HISTORY



2000

EPFL (CH) Spin Off
HTceramix

SOFC
POWER

2007

SOFCpower was founded,
acquisition of **HTceramix**



2008

Pilot Plant in Italy,
G8 stack technology



2014

Roll-out within European
Ene.field program

OUR HISTORY



2015

**Asset acquisition of
Ceramic Fuel Cells GmbH**



2016

**Restart commercialization
of BlueGEN**



2018
+
2019

**1300 units sold, 30 GWh produced,
BG-15 release, New plant Italy
(50 MW/y planned)**

OUR LOCATIONS



🚩
SOLIDpower GmbH
Heinsberg
Germany



🚩
SOLIDpower S.A.
Yverdon
Switzerland



🚩
SOLIDpower S.p.A.
Mezzolombardo
Italy



🚩
SOLIDpower AU
Melbourne
Australia



OUR PRODUCTION PLANT 1 (ITALY)



- 3.600 square meters
- Around 100 employees
- Capacity in products/day: 300 cells/shift or 4 stacks/shift
- Research and development



SOLIDpower
Mezzolombardo, Italy

OUR PRODUCTION PLANT 2 (GERMANY)



BlueGEN

- 1.600 square meters
- Around 85 employees
- Capacity in products/day: up to 32 units/day
- Assembling



SOLIDpower
Heinsberg, Germany

OUR NEW PRODUCTION PLANT 3 (ITALY)



OPENING SEPT. 2019

- 6.400 square meters
- 100 employees
- Capacity in products/day: 60 stacks/day
- Stack production



SOLIDpower
Trento, Italy

OUR REFERENCES & INSTALLATIONS



1300+ units installed



30 GWh produced (6k ton CO₂ saved)



12 countries



1,5% reduction of efficiency per year



24 Mio. hours of operation



Stack lifetime 7 years

SELECTED References





BlueGEN
BG15

OUR PRODUCTS

BlueGEN
BG15

Generate power and heat for businesses and homes



ONLINE MONITORING

Remote maintenance and data monitoring



GAS SUPPLY

Steady supply from the (natural) gas network for continuous operation

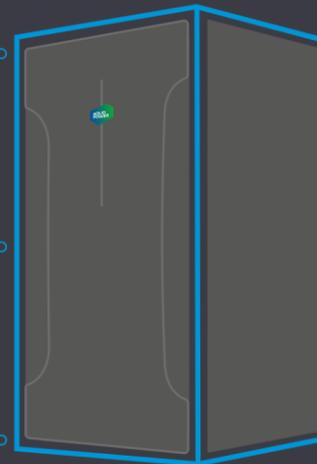
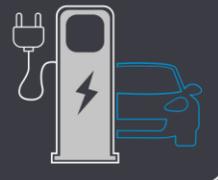


POWER GRID

Surplus electricity is sold to the grid operator, and additional power is sourced from the mains when needed



POWER



Hot water

HOT WATER TANK

Generated heat is fed continuously into the hot water tank



PEAK LOAD BOILER

Any heating system can be used to cover additional heating requirements



OUR PRODUCTS: BG-15

Key features

1.5 KW ELECTRIC POWER

UP TO 13,000KWH OF ELECTRICITY PER YEAR

ADDITIONAL HEAT

E.G. FOR YOUR WARM WATER

CONTINUOUS OPERATION

RELIABLE ENERGY 24/7

EFFICIENT & AFFORDABLE

PROTECTS THE ENVIRONMENT AND YOUR WALLET

EASY INSTALLATION

COMPATIBLE WITH ALL HEATING SYSTEMS

IMPROVES THE ENERGY PERFORMANCE OF YOUR BUILDING NO EXPENSIVE ADDITIONAL MEASURES



OUR PRODUCTS: BG-15

ENERGY 24 / 7 – SERVICE 24 / 7



LOW ENERGY COSTS

DUE TO THE SYSTEM'S OUTSTANDING EFFICIENCY



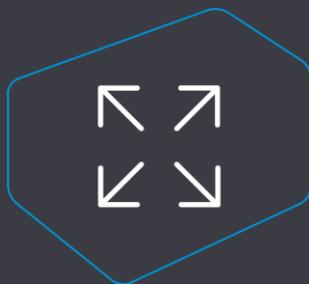
PROTECT THE ENVIRONMENT

REDUCES YOUR CARBON FOOTPRINT UP TO 50%



ALL-INCLUSIVE SERVICE & MAINTENANCE

THROUGH MANUFACTURER



LOW SPACE

REQUIREMENT FOR CASCADING MULTIPLE UNITS



APP

FOR MONITORING & POWER PROFILING

OUR PRODUCTS: BG-15

Electrical Efficiency



BlueGEN
BG15

**GAS-FIRED
POWER PLANT**

**COAL-FIRED
POWER PLANT**

STIRLING ENGINE

55 %

50 %

35 %

15 %

2 OUR PRODUCTS: BG-15

Complete control

Control and full access to the extensive data:

- ✓ Electricity you are producing
 - ✓ CO₂ emissions you have saved
- ✓ For iOS and Android
 - ✓ HTML₅ responsive
 - ✓ Security compliance (GDPR)
 - ✓ Monitoring / power profiling



OUR PRODUCTS: BG-15

Increasing power demand ? More BG-15s!



Two or more BG-15 units can be combined easily to create a cascade.

Technical Specification

Electrical power	Max. 1.5 kW Min. 0.5 kW	Default operation mode: Constant operation at maximum electrical efficiency, output 1.5 kW
Electrical efficiency*	Up to 55%	At 1.5 kW electrical output
Thermal power*	Up to 0,85 kW	At 30°C return temperature
Overall efficiency*	Up to 88%	At 1.5 kW electrical output and < 30°C return temperature
Ramp rate electrical power	Up: 50 W/min Down: 50 W/min	Depending on system conditions
Weight	230 kg	
Dimensions	1200 x 550 x 800 mm	Height x width x depth

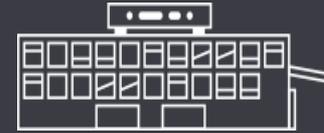
OUR PRODUCTS: BG-15



SPORT CENTERS



BIG SFH OR MFH



SME AND OFFICES



CONDOS



SWIMMING POOLS



TERRACES HOUSES



HOTELS



SCHOOLS

2

• SOFC

Principle

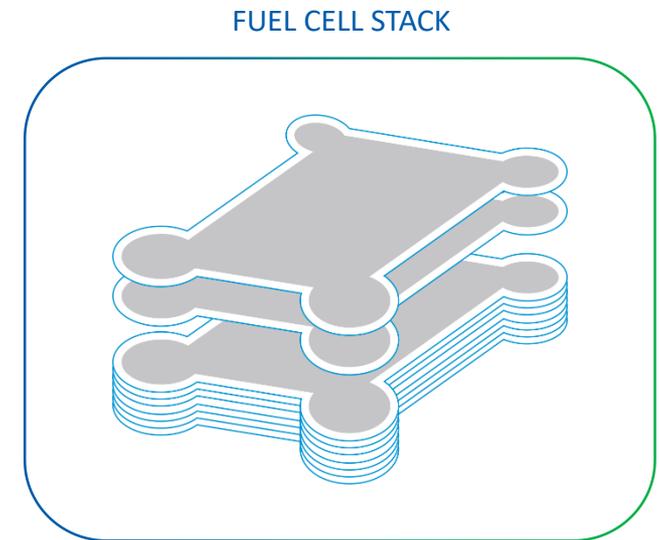
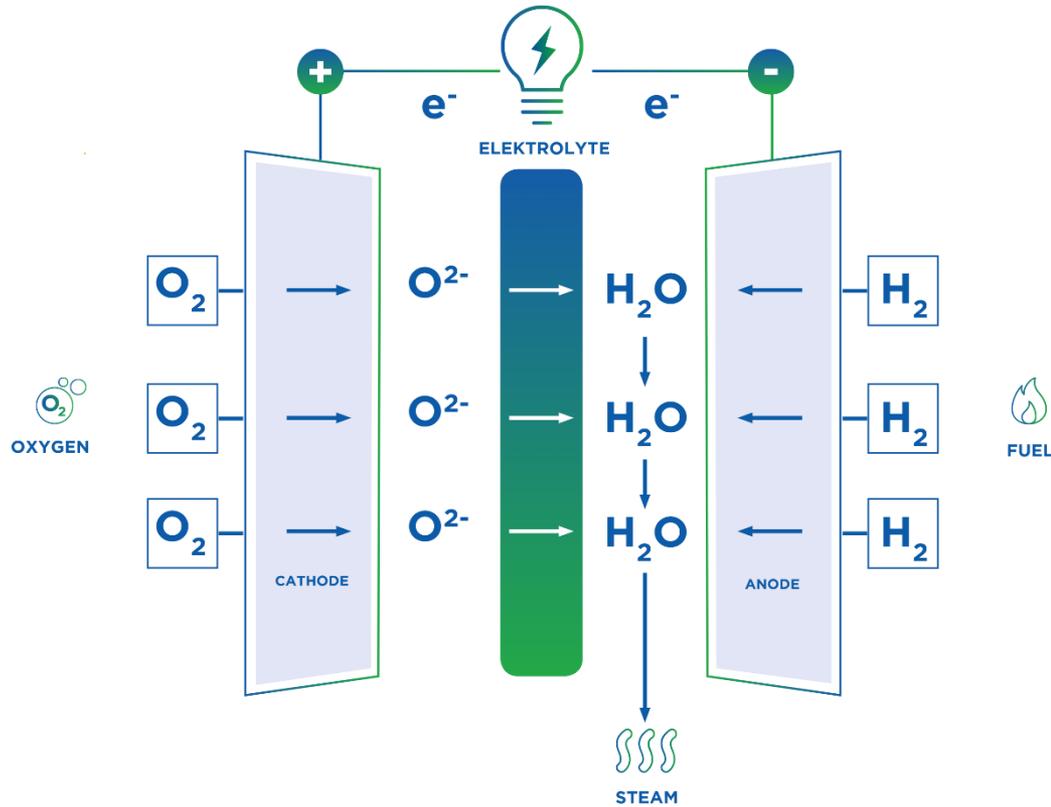
Advantages

Market Potential



SOFC PRINCIPLE

Principle of a Fuel Cell

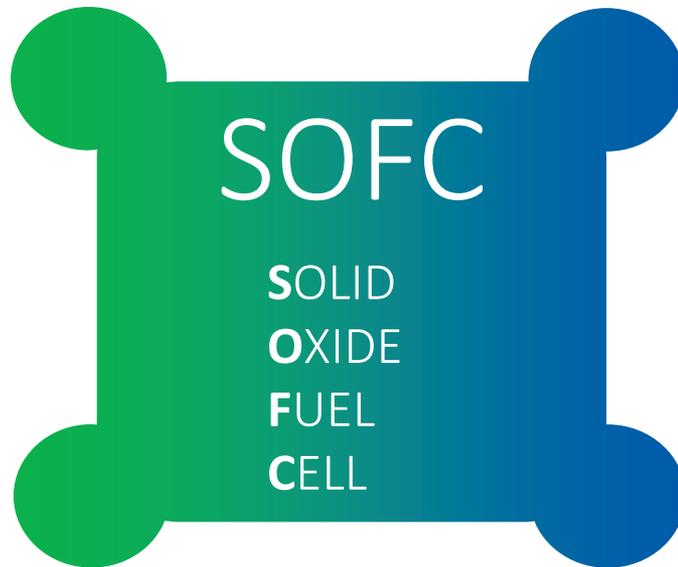


SOFC PRINCIPLE

NATURAL GAS
LIQUID FUELS
COAL
(GASIFIED)
BIOFUELS
HYDROGEN
AMMONIA

AIR

WATER



ELECTRICITY



HEATING



COOLING



WATER

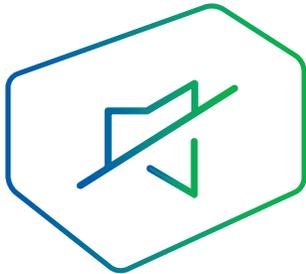


NO CO₂



SOFC ADVANTAGES

Key Advantages:



SILENT OPERATION
(NO MOVING PARTS)

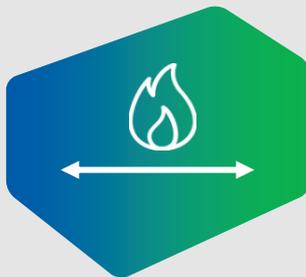


HIGHER EFFICIENCY
THAN COMBINED CYCLE
GAS TURBINES (> 60% AC DELIVERED)

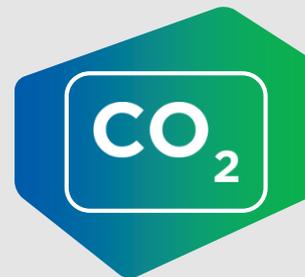


CLEAN EMISSIONS
NO SO_x OR NO_x

Other unique features:



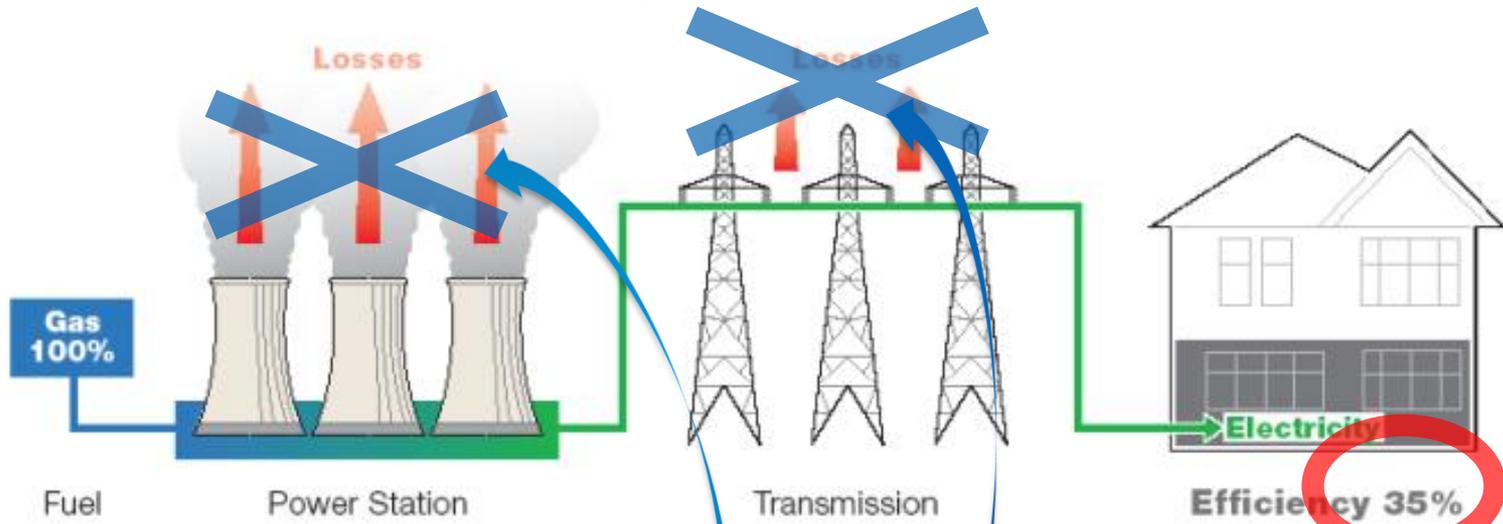
WIDE RANGE OF FUELS
(H₂, GAS, BIOGAS, ETC.)



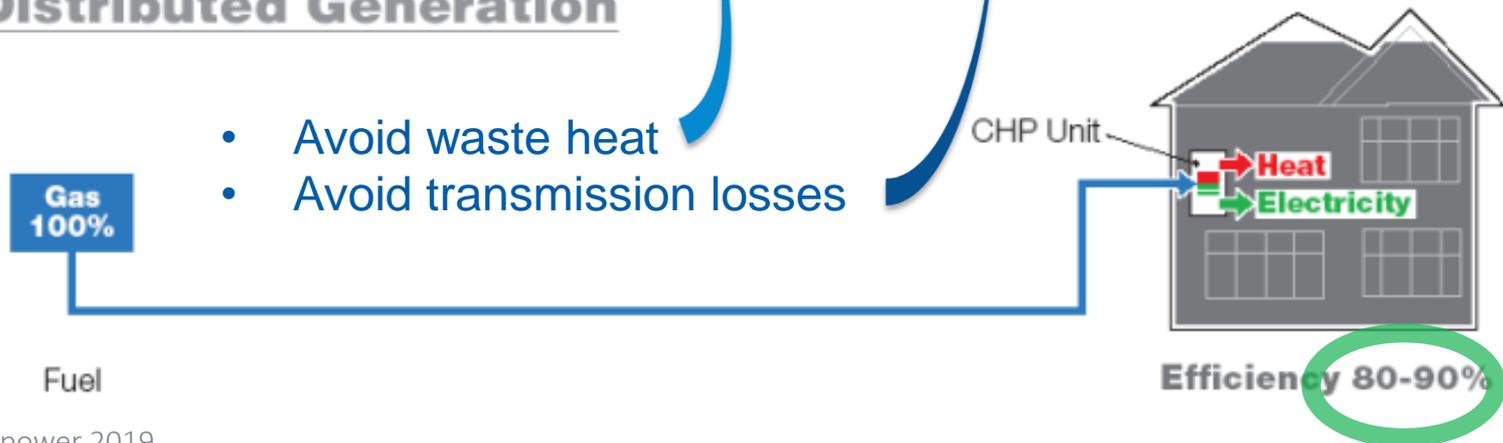
CO₂ CAPTURE “BUILT-IN”
WITHOUT LARGE INVESTMENT
OR EFFICIENCY PENALTY

SOFC ADVANTAGES: DISTRIBUTED GENERATION

Centralised Generation



Distributed Generation



- Avoid waste heat
- Avoid transmission losses

SOFC ADVANTAGES

Clean Energy

ULTRA-CLEAN:

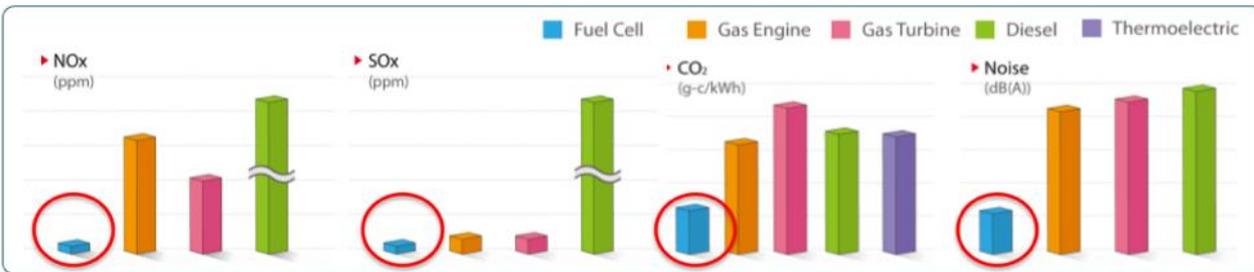
Fuel cell power promotes healthy living & helps preserve the environment

NEAR "0" POLLUTANTS:

Combustion-free fuel cell creates electricity without pollutants no NOx, SOx and particles.

LOW to zero CARBON FOOTPRINT:

Release less CO₂ than combustion-based generation due to high efficiency. Zero emission on Green gas or Green Hydrogen



3

• NEXT STEPS

Future Products

Future Projects



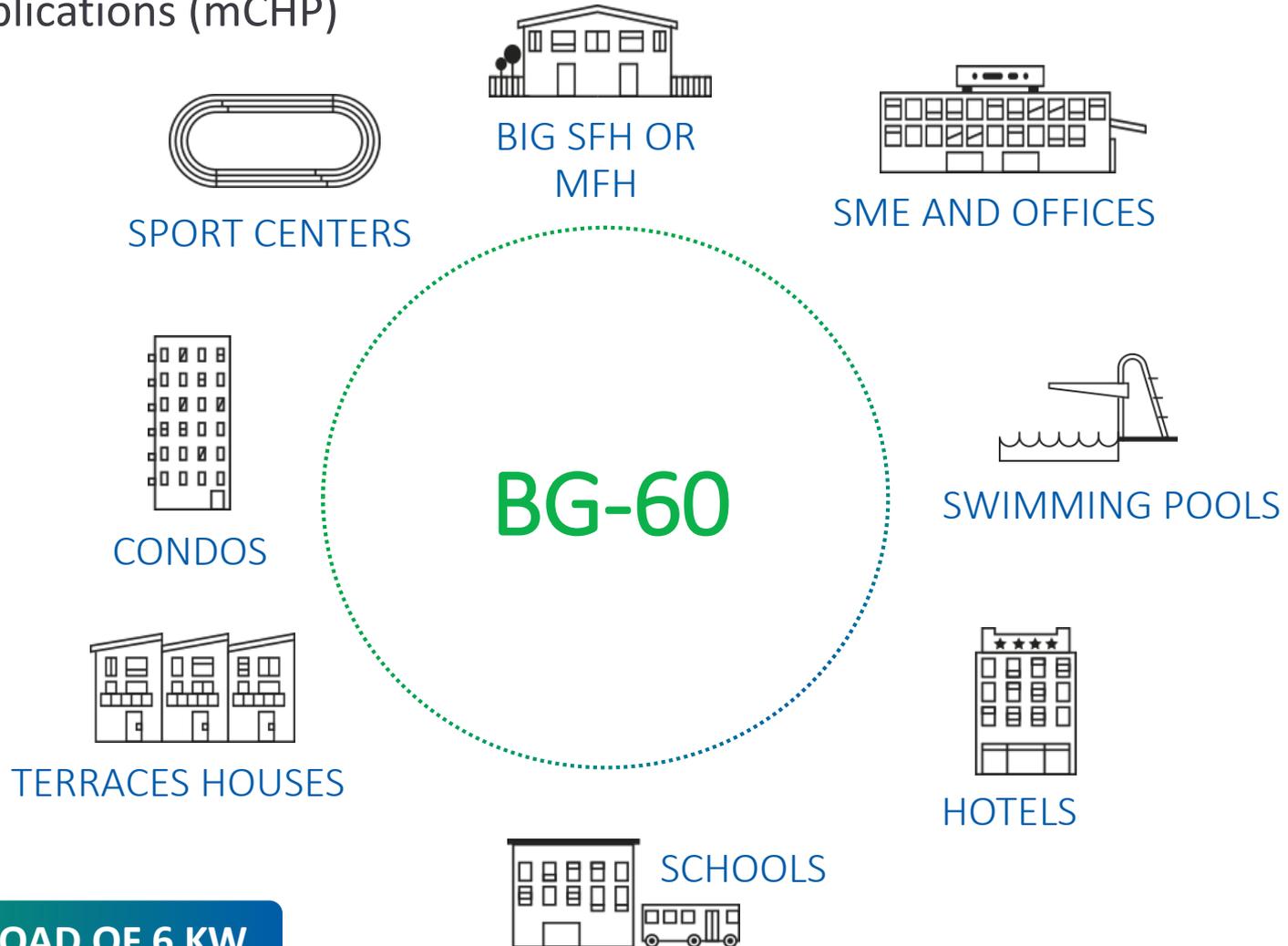
BlueGEN BG-60: Key elements specifications

- Nominal Power: 6 kW
- Net electrical efficiency: 60%
- Net cogeneration efficiency: 90%
- Thermal Cycles: 12/y
- Operation without any tap water, incl. Start-up and cool-down
- Operation mode: load following, heat capped or DC-control loop
- Installation indoor
- Floor standing
- Plastic chimney
- Annual service by front panel only
- On-board display: LED
- Stackable units



FUTURE PRODUCTS

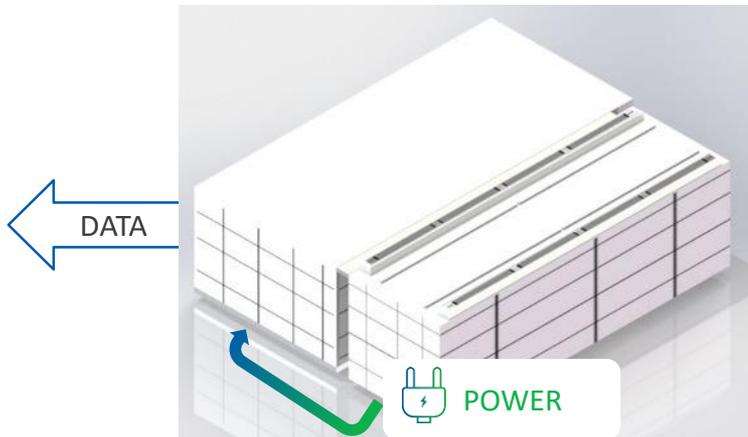
BG-60: Applications (mCHP)



MIN BASE-LOAD OF 6 KW

FUTURE PRODUCTS

BlueGEN BG-60: Applications (Datacenter)



• MODULE UP TO 480 KW

- Input = low pressure gas
- Individual power generator
- DC (or AC)
- Load following



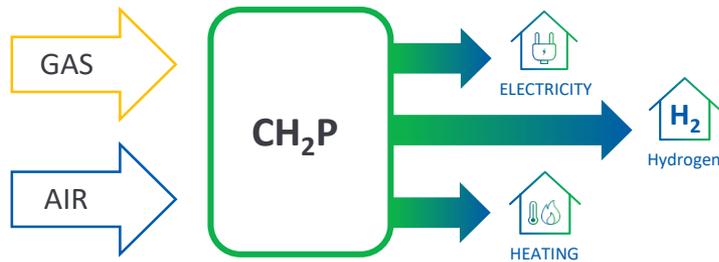
• BG-60 MODULE 6kW, 2 levels to power

FUTURE PROJECTS

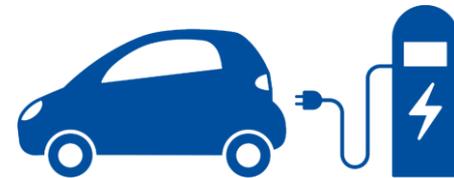
Development Project CH₂P with Shell

PROJECT GOALS

CH₂P – Combined H₂, Heat&Power



APPLICATION



HRF with 100-200 kg H₂/h

PARTNERS



FUNDING

1. EU cofounded project CH₂P
2. Shell contribution



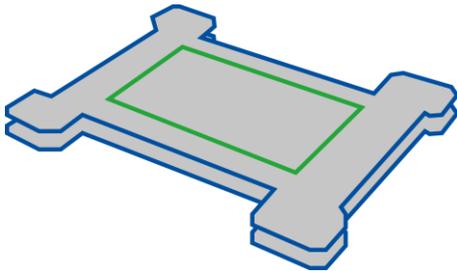
FUEL CELLS AND HYDROGEN
JOINT UNDERTAKING



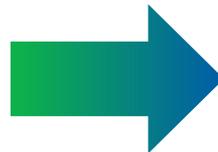
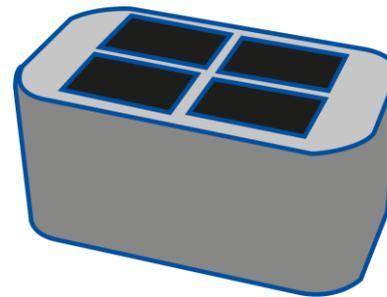
FUTURE PROJECTS

Similar design principles secure scale up with high performance and minimum risks.

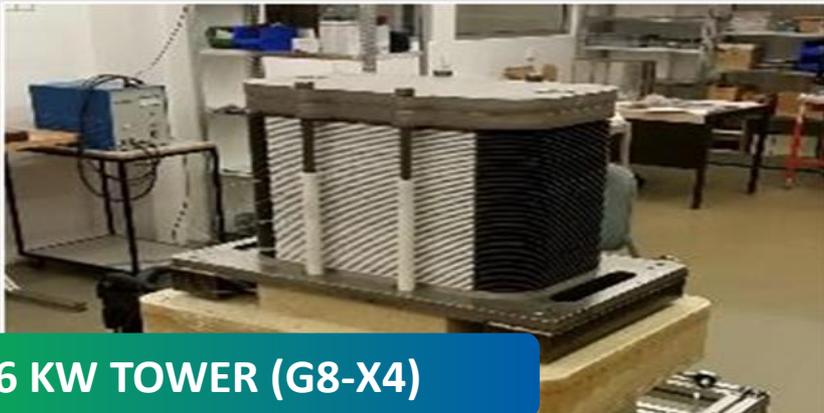
G8

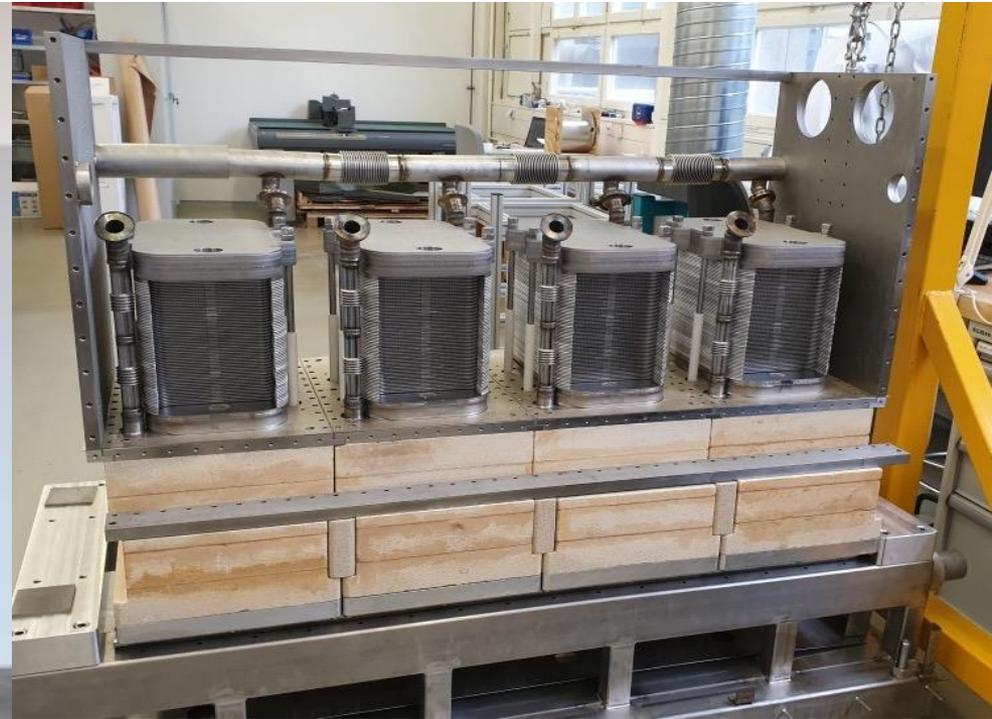


G8-X4



Successful test with 6,7 kW and 62% electrical efficiency.





25 kW module (4 towers)

- Larger Stack Module with 4 stack towers
- Produces 25 kW electrical power in Solid Oxide Fuel Operation
- 75 kW power of chemical energy (H₂, synthetic fuel) in Solid Oxide Electrolyser Operation

SOLID
POWER

MAY THE POWER
BE WITH YOU!



BACKUP



SOFC MARKET POTENTIAL

Global Solid Oxide Fuel Cells Market Analysis*

\$2.6 BILLION BY 2025:

The global market for Solid Oxide Fuel Cells (SOFCs) is projected to reach \$2.6 billion by 2025, driven by the ever increasing global demand for electricity and rising focus on clean and renewable energy production.

INCREASE ELECTRICITY PRODUCTION:

With per-capita consumption of electricity on the rise worldwide, the need to increase electricity production has become a top priority for governments across the globe.

ASIA-PACIFIC IS THE LARGEST MARKET:

Asia-Pacific represents the largest and the fastest growing market worldwide.

*Merkle & Sears, Global Solid Oxide Fuel Cells Market Analysis, April 2019. Strategic assessment of a high growth market.

